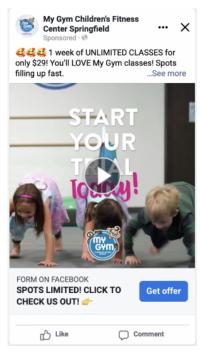
## How Facebook Trial Ads Work

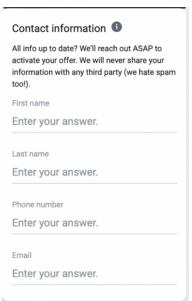
**Change Log** 

Version	Date	Details
1	July 11, 2023	Initial version

1. The parent sees an ad on their Facebook or Instagram app.

2. They select the "Get offer" option and are presented with a contact form within the app to complete.





3. After submitting the form, they will receive a confirmation screen within the FB/Insta app and immediately be sent a text from My Gym (us).



HII We will be meaching out from My sym Springried to on Facebook/Instagram. Looking forward to meeting you and your kiddo! To select the best class, please let us know the age of your child (in years and months) and what day works best for you to start. Thanks!

9:45 PM • Sent

- 4. An ACTION REQUIRED email is sent to the Inbox. This will instruct the My Gym staff to create the account in MGM.
- 5. Additional emails will be sent to the Inbox over the next week to prompt the My Gym Staff to follow-up with the lead if they have not responded.